# **Dodge City Area Chamber of Commerce Events Director Job Description**

#### Job Title

Membership & Events Coordinator

## Reports to

The Membership & Events Coordinator reports to the President.

### **Subordinates**

No positions report to the Membership & Events Coordinator.

## **Objectives**

The Membership & Events Coordinator is responsible for planning, organizing and leading special events/meetings for the Chamber and the Chamber membership. Such events/meetings include conferences, workshops, marketing events, banquets, golf tournaments, receptions, dinners, festivals, ribbon cuttings/grand openings, and more as needs arise. The Membership & Events Coordinator is also responsible for soliciting prospective chamber members and closing membership deals.

#### **FTE Status**

This position is a full time, salaried position. Office hours are 9am-5pm, Monday through Friday with occasional evening and weekend hours dependent on position needs. This position also requires extensive hours throughout the 10-day Dodge City Days Festival.

### **Operational Duties and Responsibilities**

- 1. Present upcoming events/meetings calendar at Board of Directors meetings.
- 2. Schedule and update the Chamber's calendar of events.
- 3. Plan, coordinate and execute the Annual Chamber Banquet and Meeting.
- 4. Manage all event sponsorships.
- 5. Work with Economic Development and Convention and Visitors Bureau to plan and coordinate the annual holiday party and business appreciation luncheon.
- 6. Collaborate with the planning committee to coordinate Southwest Kansas Night in Topeka, Dodge City Night in Topeka and the annual Legislative trip to Washington, D.C.
- 7. Coordinate and manage State of the City, County, College and Hospital luncheons.
- 8. Act as support to the Ambassador Committee in planning and deploying monthly coffees, ribbon cuttings, grand openings and the annual golf tournament.
- 9. Plan and deploy the Dodge City Day's Festival to include but not limited to sponsorship solicitation, committee coordination and meeting preparations, liaison between community partners and all back-end Dodge City Days organizing with Chamber team/committee.
- 10. Manage the Dodge City Day's email account, app, and website.
- 11. Ensure all events/meetings remain in budget and fiscally benefit the Chamber.
- 12. Attend community meetings and serve on community boards as the Chamber representative.
- 13. Recruit and aid in retention of new and existing Chamber members.
- 14. Manage communication with prospective members and close membership deals.
- 15. Attend and work Chamber events.
- 16. Help with day-to-day office operations including answering phones, fielding walk in traffic, etc.

Duties will remain fluid and work alterations, substitutions or additions can be made at the discretion of the President.

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### Education

Bachelor's degree in relevant field preferred such as, Hospitality, Communications, Public Relations, Business or related field preferred.

## Knowledge, Skills and Abilities

- 1. Ability to coordinate and schedule groups and teams of people to reach a common goal.
- 2. Strong and professional negotiating skills.
- 3. Ability to cultivate, nurture and maintain valuable partnerships with colleagues, vendors and community members.
- 4. Ability to effectively communicate both orally and in writing.
- 5. Knowledge of finance and adhering to set budgets.
- 6. Ability to handle multiple projects while setting appropriate priorities to achieve goals.
- 7. Ability to troubleshoot problems effectively and efficiently.
- 8. Excellent organizational skills and attention to detail.
- 9. Possess an exceptional amount of creativity from concept to execution of events/meetings.
- 10. Knowledge of MS Outlook, MS Word, MS Excel, Photoshop, and Adobe or willing to learn.

#### **Benefits**

- 1. All major holidays off and break between Christmas and New Year's.
- 2. PTO accruing at 5.40 hours per pay period/bi-monthly.
- 3. IRA plan with match available.
- 4. Health Insurance available.